

CYPRESS  **FAIRBANKS**
INDEPENDENT SCHOOL DISTRICT
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To: Bill Powell
Assistant Superintendent of Support Services

From: Darin Crawford
Nutrition Services Director

Date: June 20, 2019

Re: Beverages for Nutrition Services
Annual Contract #19-07-3100

The following bids were received and opened at 1:00 p.m. on Monday, April 15, 2019, as advertised and specified in documents concerning **Annual Contract #19-07-3100 Beverages for Nutrition Services**. The bids received are located on pages 2-3.

- ^a Does not meet District conditions.
- ^b Overall best value to the District based on user department evaluation.
- ^c Does not meet District specifications.
- ^d No award.

Recommendation: Apple & Eve, LLC
Cebev LLC / Juice Bowl
Dr Pepper Bottling Company of Texas (The American Bottling Company)
Jake's Finer Foods
Kikkoman Sales USA, Inc.
Pepsi Beverages Company
The Masters Distribution Systems Company

Funding: Nutrition Service Funds

Estimated Expenditure: \$882,290.00

Contract Term: July 1, 2019 - June 30, 2020

Renewal: 2 Years

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Line 1 Beverage - Carbonated, Cans - 12 oz						
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>	
Coca-Cola Refreshments	All Coca-Cola Flavors, Fuze Teas, and Minute Maid Lights (see list)	16,000	CS	\$7.92	\$0.330 ^a	
<u>Dr Pepper Bottling Company of Texas (The American Bottling Company)</u>	Dr Pepper, Diet Dr. Pepper, etc. (see list)	16,000	CS	\$8.20	\$0.342	
<u>Pepsi Beverages Company</u>	Pepsi, Diet Pepsi, Mountain Dew, Diet Dew, Crush, Brisk Tea, Pepsi Zero, etc. (See List)	16,000	CS	\$9.16	\$0.380	
Line 2 Beverage - Isotonic, Low-Calorie - 12 oz						
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>	
<u>The Masters Distribution Systems Company</u>	Gatorade G2 - Various Flavors	20,000	CS	\$11.45	\$0.477	
Coca-Cola Refreshments	PowerAde Zero Mix Berry	20,000	CS	\$11.52	\$0.480	
Precision Foods, Inc.	Sqwincher - Various Flavors	20,000	CS	\$15.24	\$0.635	
Line 3 Beverage - Isotonic, No Calorie - 20 oz						
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>	
Coca-Cola Refreshments	PowerAde Zero - Various Flavors	20,000	CS	\$15.36	\$0.640 ^b	
<u>The Masters Distribution Systems Company</u>	Gatorade Zero - Various Flavors	20,000	CS	\$18.75	\$0.781	
Precision Foods, Inc.	Sqwincher - Various Flavors	20,000	CS	\$19.87	\$0.827	
Line 4 Beverage - Sparkling Water, Flavored - 17 oz Bottles						
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>	
Coca-Cola Refreshments (Alt 1)	Dasani Sparkling - Various Flavors	5,000	CS	\$8.16	\$0.340 ^b	
Pepsi Beverages Company	Bubly - Various Flavors	5,000	CS	\$9.45	\$0.390 ^b	
The Masters Distribution Systems Company	Propel Flavored Water - Various Flavors	5,000	CS	\$15.99	\$0.666 ^c	
<u>Jake's Finer Foods</u>	Sparkling Ice - Various Flavors	10,000	CS	\$8.50	\$0.708	
Labatt Food Service	Sparkling Ice - Various Flavors	10,000	CS	\$9.09	\$0.760	
^d Line 5 Coffee - Cold Brew Coffee, 10 oz Bottle						
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>	
Heartland Food Products Group	Java House Cold Brew Coffee - Various Lightly Sweetened Flavors	5,000	CS	\$16.20	\$1.350	
HEYDAY Cold Brew	HEYDAY Cold Brew - Various Flavors	5,000	CS	\$22.20	\$1.850	
Pepsi Beverages Company	Starbucks Cold Brew Black Unsweet	5,000	CS	\$29.48	\$2.460	
Line 6 Juice - 100% Juice - 11.5 oz Cans						
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>	
<u>Dr Pepper Bottling Company of Texas (The American Bottling Company)</u>	Snapple - Various Flavors	5,000	CS	\$10.60	\$0.442	
Coca-Cola Refreshments (Alt 1)	Minute Maid 100% Juice	5,000	CS	\$13.20	\$0.550	
The Masters Distribution Systems Company (Alt 1)	IZZE - Various Flavors	5,000	CS	\$13.94	\$0.580	
Pepsi Beverages Company	Mountain Dew Kick Start	6,666	CS	\$20.24	\$1.120	
^d Line 7 Juice - 100% Fruit/Vegetable Juice, Boxes - 4.23 oz						
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>	
Cebev LLC/ Juice Bowl	Juice Bowl Swirl 00470 & 00469	272	CS	\$8.25	\$0.188	
Apple & Eve, LLC (Apple & Eve)	Apple & Eve 24023, 24024, 24020, 24025	300	CS	\$7.75	\$0.193	
Jake's Finer Foods (Alt 1)	Ardmore Farms 62009, 62010, 62011	272	CS	\$10.15	\$0.231	
The Masters Distribution Systems Company	Suncup 402800 Paradise Punch 100% Vegetable Juice	300	CS	\$10.80	\$0.270	
Line 8 Juice - 100% Fruit/Vegetable Juice - 6 oz						
<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>	
<u>Apple & Eve, LLC (Apple & Eve)</u>	Apple & Eve 84526, 84523, 84528, 84527	1,200	CS	\$7.55	\$0.209	
Jake's Finer Foods	Apple & Eve 84526, 84523, 84528, 84527	1,200	CS	\$8.05	\$0.224	
Cebev LLC/ Juice Bowl	Juice Bowl Swirl 00471 & 00472	1,080	CS	\$9.65	\$0.241	
The Masters Distribution Systems Company	Suncup 402800 Paradise Punch 100% Vegetable Juice	1,080	CS	\$12.00	\$0.300	

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Line 9 Milk - Soymilk, Enriched, Plain - 8 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
<u>Kikkoman Sales USA, Inc.</u>	Kikkoman Pearl 06183	6,000	CS	<u>\$14.43</u>	<u>\$0.601</u>
The Dannon Company, Inc. (Alt 1)	Silk Chocolate 1374	6,000	CS	\$11.55	\$0.642
The Dannon Company, Inc. (Alt 2)	Silk Very Vanilla 1398	6,000	CS	\$11.55	\$0.642
Labatt Food Service	Kikkoman Pearl 06183	6,000	CS	\$18.01	\$0.750
Jake's Finer Foods (Alt 1)	Sunopta 1071991	6,000	CS	\$21.79	\$0.908
The Masters Distribution Systems Company	Silk 1374 Chocolate, 1398 Very Vanilla	6,000	CS	\$40.50	\$2.250

Line 10 Tea - Flavored Tea, 12 oz Bottles

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
Coca-Cola Refreshments (Alt 1)	Coca-Cola Fuze Tea (Fuze Lemon Tea, Fuze Black Tea)	5,000	CS	\$7.92	\$0.330 °
<u>Cebev LLC/ Juice Bowl</u>	JB's 60 Calorie Decaf Tea: 00023 Not Too Sweet, 00024 Lemon & 00025 Peach Mango	5,000	CS	<u>\$10.95</u>	<u>\$0.456</u>

Line 11 Water, Bottled - 8 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
<u>The Masters Distribution Systems Company</u>	Nestles 8 oz Pure Life Water 32229	8,000	CS	<u>\$3.49</u>	<u>\$0.145</u>
Coca-Cola Refreshments (Alt 1)	Dasani Water 12 oz	8,000	CS	\$8.64	\$0.360

Line 12 Water, Bottled, Spring - 16 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
The Masters Distribution Systems Company	Nestles Pure Life Water 493471	10,000	CS	\$4.15	\$0.173 °
Dr Pepper Bottling Company of Texas (The American Bottling Company)	Deja Blue 10000246	10,000	CS	\$5.25	\$0.219 °
<u>Jake's Finer Foods</u>	Ozarka 22592432113	10,000	CS	<u>\$5.25</u>	<u>\$0.219</u>
Coca-Cola Refreshments (Alt 1)	Dasani Water 16.9 oz	10,000	CS	\$5.76	\$0.240
Vistar PFG (Performance Food Group, Inc.)	Ozarka 22592432113	10,000	CS	\$7.34	\$0.310
Pepsi Beverages Company	Aquafina 16.9 oz	10,000	CS	\$8.49	\$0.350

Line 13 Water, Bottled - 20 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
<u>Dr Pepper Bottling Company of Texas (The American Bottling Company)</u>	Deja Blue 10000252	15,000	CS	<u>\$4.84</u>	<u>\$0.202</u>
The Masters Distribution Systems Company	Nestle Pure Life 44312	15,000	CS	\$6.45	\$0.269
Pepsi Beverages Company	Aquafina 20 oz	15,000	CS	\$8.49	\$0.350
Coca-Cola Refreshments	Dasani Water 20 oz	15,000	CS	\$10.08	\$0.420